

# Singapore's Fastest Growing Companies 2020

## INTRODUCTION

In January 2020, The Straits Times and Statista will, for the second time, present "Singapore's Fastest-Growing Companies". **The companies with the strongest revenue growth between the years 2015 and 2018** will be published both in a supplement of The Straits Times and on "straitstimes.com". Innovative and fast-growing companies are the driving force for the economy in the 21st century. They generate jobs, a number we will also count, and sustain the region's competitiveness. Exploring and making these exceptional performances publicly visible is the aim of the ranking.

Potential candidates will be contacted by Statista or The Straits Times and may also self-register for inclusion in the ranking by July 31<sup>st</sup>.

Further information pertaining to the methodology, terms of participation and contact information can be found on our dedicated website at [statista.com/page/sgp-fastest-growing](https://www.statista.com/page/sgp-fastest-growing)

## ELIGIBILITY CRITERIA

We will start with some basic questions to ensure that your company is indeed a potential candidate for Singapore's Fastest Growing Companies 2020.

**I. In 2015, your company generated revenue of at least SGD150 000.**

Yes       No

**II. In 2018, your company generated revenue of at least SGD1.5 million.**

Yes       No

**III. Your company is independent (your company is not a subsidiary or branch office of another company).**

Yes       No

**IV. Are you headquartered in Singapore?**

Yes       No

**Supplementary question: Is your company listed on a stock exchange?**

Yes       No

# GENERAL INFORMATION ON YOUR COMPANY

Please state the complete legal name of your company as well as the industry in which it predominantly operates.

**Company name** .....

Industry:

- |   |   |
|---|---|
| <input type="checkbox"/> Advertising              | <input type="checkbox"/> Industrial Goods             |
| <input type="checkbox"/> Aerospace & Defence      | <input type="checkbox"/> Insurance                    |
| <input type="checkbox"/> Agricultural Commodities | <input type="checkbox"/> Interiors                    |
| <input type="checkbox"/> Architecture             | <input type="checkbox"/> Law                          |
| <input type="checkbox"/> Automobiles              | <input type="checkbox"/> Management Consulting        |
| <input type="checkbox"/> Batteries                | <input type="checkbox"/> Media                        |
| <input type="checkbox"/> Beauty                   | <input type="checkbox"/> Personal & Household Goods   |
| <input type="checkbox"/> Chemicals                | <input type="checkbox"/> Pharmaceuticals              |
| <input type="checkbox"/> Construction             | <input type="checkbox"/> Precious metals              |
| <input type="checkbox"/> Cyber Security           | <input type="checkbox"/> Property                     |
| <input type="checkbox"/> Ecommerce                | <input type="checkbox"/> Restaurants                  |
| <input type="checkbox"/> Education                | <input type="checkbox"/> Retail                       |
| <input type="checkbox"/> Energy                   | <input type="checkbox"/> Sales & Marketing            |
| <input type="checkbox"/> Fashion                  | <input type="checkbox"/> Support Services             |
| <input type="checkbox"/> Financial Services       | <input type="checkbox"/> Technology                   |
| <input type="checkbox"/> Fintech                  | <input type="checkbox"/> Telecoms                     |
| <input type="checkbox"/> Food & Beverage          | <input type="checkbox"/> Transport                    |
| <input type="checkbox"/> Games industry           | <input type="checkbox"/> Travel & Leisure             |
| <input type="checkbox"/> Health                   | <input type="checkbox"/> Waste management & recycling |

Other: .....

## GENERAL INFORMATION ON YOUR COMPANY

Please state your company address details below.

**Please note:** Provide only the details of your headquarters in case your company has multiple locations.

**Street** .....

**City** .....

**Postcode** .....

**Country** .....

**URL** .....

Please enter the founding month and year of your company:

**Month of foundation** .....

**Year of foundation** .....

Please describe the business activity of your company in two short sentences (e.g. unique or distinctive features, leading in a certain area, specialisations, etc.):

# INFORMATION ON REVENUE

Please indicate the annual net revenue of your company for the legal years 2015 and 2018.

**Please note:** Only indicate your **net revenue** adjusted for returns, excluding value-added tax and solely from business activities (excluding any other operating income) as disclosed in your company report.

**Revenue 2015** .....

**Revenue 2018** .....

**Currency** .....

## I. Was the revenue of 2015 confirmed by an auditor?

Yes       No

a. Which company audited your revenue of 2015?

.....

## II. Was the revenue of 2018 confirmed by an auditor?

Yes       No

a. Which company audited your revenue of 2018?

.....

## INFORMATION ON REVENUE

In case the fiscal year does not coincide with the legal year, please state the corresponding period

*e.g. 1 April 2018 - 31 March 2019*

**Fiscal year 2015** ..... - .....

**Fiscal year 2018** ..... - .....

Is the revenue growth in the period considered primarily organic (i.e. "internally" stimulated by selling products or services) or inorganic (e.g. by purchase of other companies)?

Organic growth

Inorganic growth

# INFORMATION ON REVENUE

## Optional

**Please note:** While stating the operating result or pre-tax profit is not required in this application, it might serve us as guidance to evaluate in which growth state your company is. On top of that, such transparency could be honoured editorially when it comes to featuring companies or providing examples.

I am happy to provide information on the operating result / pre-tax profit.

- It can be used and published.
- It can be used internally by The Straits Times and Statista and cannot be made public without explicit request and consent.

Please indicate the operating result / pre-tax profit of 2018:

**Operating result / pre-tax profit in 2018** .....

**Currency** .....

Please state the nature of the operating result / pre-tax profit:

- EBT
- EBIT (IFRS/US-GAAP)
- EBIT (local GAAP)                      Name of local GAAP .....
- EBITDA (IFRS/US-GAAP)
- Others, please specify .....

## STAFF INFORMATION AND CONTACT DETAILS

How many **staff in total** (on a per capita basis) did you employ at your company?

**Number of employees as at end of 2015** .....

**Number of employees as at end of 2018** .....

Please state a **contact person** within your company in case of necessary enquiries:

**Mr/Mrs** .....

**First name** .....

**Surname** .....

**Function** .....

**Email** .....

**Phone No.** .....



## CONCLUSION

**Thank you for taking the time to register.**

To thank you we would like to give you a free two-week Statista Trial-Account ([www.statista.com](http://www.statista.com)). This account will expire automatically after a period of two weeks - there will be no further costs.

I am interested in a two-week Trial-Account. Please contact me via email or telephone.

**Email** .....

**Phone No.** .....

Feel free to make use of the space below for any message or additional information concerning data that you would like to provide us with:

# VERIFICATION FORM

## Please note!

All data you provided pertaining to the revenue of your company serves as basis for the calculation of your individual growth rate and thereby the creation of Singapore's Fastest Growing Companies 2020 ranking.

We want to ensure that only valid figures will be incorporated into our calculations. Therefore, we would like to ask you to verify your company's data. Without this verification it will be impossible for us to include you in our list, irrespective of your indicated growth rate.

Please print out the form to verify your revenue figures. The form is available at [this link](#).

Please note: The form has to be signed in person by the Managing Director/CEO or Director of Finance/CFO or a member of your Executive Committee.

You may either scan the completed form and send it to [sgp-fastest-growing@statista.com](mailto:sgp-fastest-growing@statista.com), fax it to **+49 40 688 931-299** or send it by mail to the following address:

attn. Mr Kit Foong

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